



**TAX MANAGEMENT
ASSOCIATES, INC**

**Virginia Association of Local Tax Auditors
Meeting**

August 23, 2019

PRESENTING TODAY

AFI
HUNSUCKER

Product Engineer

JAY
TARANTO

Director of Sales & Marketing



WHO WE ARE

Tax Management Associates is a professional services firm that has served the interests of state and local government since 1979.

TAX MANAGEMENT ASSOCIATES, INC.

QUALIFICATIONS & EXPERIENCE

- 40 years of providing professional services to state and local taxing officials
- TMA is composed of 160+ employees in six main offices across the United States
- We employ former government officials, accountants, CPAs, experienced management, clerical staff and support, and a fully integrated call center
- Our main focus is on revenue enhancement services for state and local jurisdictions and property tax compliance efforts

TMA'S SUITE OF SERVICES

AUDIT & COMPLIANCE

- Business Personal Property
- Discovery of Non-Listing Businesses
- Administration Outsourcing
- Homestead Exemption
- Hotel/Motel Occupancy Tax
- Short Term Rental Tax
- Sales and Use Tax
- Gross Receipts
- Franchise and License Fees
- Public Utility Audit

TMA'S SUITE OF SERVICES

CUSTOM SOFTWARE SOLUTIONS

- Cost Analysis Valuation System (CAVS)
- Electronic Listing for Business Personal Property (Taxscribe)

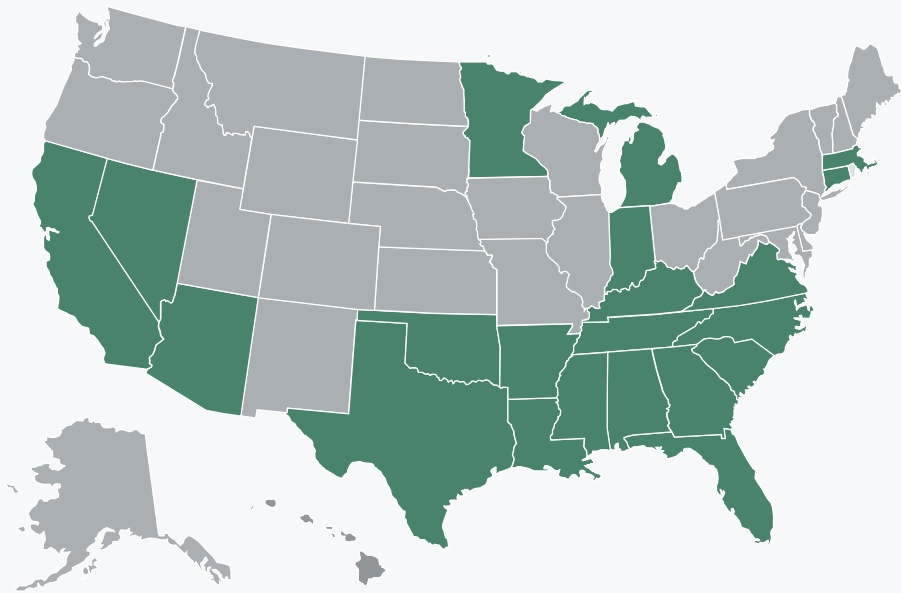
TMA'S SUITE OF SERVICES

DATA ANALYTICS SERVICES

- KNIME (www.knime.org)
- Large scale aggregation and business intelligence

JOINT VENTURE

TMA and Your Jurisdiction



WE ARE COMMITTED TO THE STATES WE SERVE

TMA offers a vast amount of expertise in revenue enhancement services and tax compliance efforts with experience gained from twenty-three (23) states across the US.

QUALIFICATIONS & EXPERIENCE

TMA started the concept of private auditing for local government when the Business Personal Property Audit Division was founded in 1987.

550+

clients in 20 states have utilized our Personal Property Audit Services

50+

billion dollars discovered in unreported taxable personal property

1+

billion in tax dollars has been created by our audit discoveries

OVER

250,000

PERSONAL PROPERTY AUDITS COMPLETED

FEATURING

BUSINESS PERSONAL PROPERTY
COST ANALYSIS VALUATION SYSTEM (CAVS)



TAX MANAGEMENT
ASSOCIATES, INC

VIRGINIA JURISDICTIONS UTILIZING CAVS

- City of Fredericksburg
- City of Norfolk
- City of Suffolk
- Loudon County
- Montgomery County

THANK YOU

Tax Management Associates appreciates your time.

Contact us:

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Visit Our Website: www.tma1.com



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